



Jackson Products, Inc.

WELCOME



TMT-Pathway



FLEX·O·LITE



SMC
Services & Materials Company



Who is Jackson Products?

**International
Highway and Personal Safety Specialists**



Jackson Products

- **St. Louis based**
- **\$220 million manufacturer and distributor of safety products**
- **Two market platforms**
 - Highway Safety
 - Personal Safety
- **Oldest and Strongest Brands in the US**
 - Jackson
 - Kedman
 - American Allsafe
 - TMT-Pathway
 - Flex-O-Lite
 - Services & Materials
- **Knowledge of industry and regulatory trends combined with in-house design and manufacturing capabilities enables us to provide solutions to the safety needs of your business**



Challenges of Safety

- **Cost**
- **Employee Training**
- **Policy/Procedure Development**
- **Adherence to Policies**
- **Shifting Work Sites**
- **Employee Productivity**
- **Education on Compliance Standards**

Top Down Commitment

Business Perspective of Safety

STRONG INDUSTRY

- **Highway funding unprecedented**
- **TEA-21**
 - **Guaranteed spending levels**
 - **\$198 billion over 6 years for surface**
 - **40% increase over previous years**
 - **Infrastructure needs increase**

Business Perspective of Safety

YOUR EQUITY RISKS

- **Workers Compensation**
- **Lost Time**
- **Fines - Compliance and Completion**
- **Lawsuits**
- **Insurance Costs & Availability**

So Why Not?

	<u>Retail Cost</u>
ANSI Vest	\$15
Hardhat	\$8
Spectacles	<u>\$3</u>
	\$26
 Average cost per injury	 \$28,000

Change the Culture

- **The Work Zone is your facility**
- **Show your commitment to employees**
 - **Plan Work**
 - **Utility Checks**
 - **Patrol Speed**
- **Employee Responsibilities**
- **Identify resources in/out of company**
- **Continuous training**
- **Set Policies**
- **Enforce and reward**

Personal Protection Equipment

- **Consult a supplier/OSHA/ISEA**
- **Anticipate what could occur**
- **Look for appropriate standards**
- **Provide adequate training on use and care**

Head - Hard Hats, Reflectivity

Face - Faceshields

Nose - Respirators

Feet - Boots

Hands - Gloves

**Eyes - Spectacles,
Goggles**

**Ears - Muffs, Plugs,
Communications**

Body - Vests, Cones, Delineators, Drums

Key Products

Face & Eye Protection



- **ANSI Z87.1-1989 Approved**
- **Primary v. Secondary**
- **Meet the Application**
- **Function v. Fashion**

Key Products

Hard Hats



- **ANSI Z89.1-1997 Approved**
- **Impact & Penetration**
- **Think of a System!**
- **Types 1 & 2, Class G, E, C**
- **Replace Every 12 Months, Inspect for Cracks**

Key Products

Hearing Protection



- Harmful levels are above 85 dB(A)
- NRR = Noise Reduction Rating
- Plugs, Bands, or Muffs?
- NVLAP Certified
- Passive v. Electronic?

Key Products

Safety Vests



- **ANSI/ISEA 107-1999 Approved**
- **Class I, II, & III**
- **360° Reflectivity**
- **Daylight Conspicuity**
- **Work Zone Complexity**

Non-Traditional PPE



- **NCHRP-350 Approved**
- **Traffic Flow Control**
- **Daylight and Nighttime Conspicuity**
- **Work Zone Delineation**
- **Driver Warning**
- **Other Products Include First Aid Kits, Skin Protection, and Dehydration Prevention**

The Benefit

- **Reduces Cost**
- **Safeguards your Equity**
- **Brings Mom & Dad Home**

Questions & Comments



Jackson Products, Inc.

www.jackprod.com

www.servmat.com

